CITY OF CITRUS HEIGHTS  
CITY COUNCIL MINUTES  
Special Meeting of Tuesday, April 24, 2019  
Citrus Heights Community Center  
6360 Fountain Square Drive, Citrus Heights, CA

MINUTES

SPECIAL CITY COUNCIL MEETING CALLED TO ORDER

- The special City Council meeting was called to order at 9:00 a.m.
- Roll Call: Council Members present: Daniels, Middleton, Miller, Slowey, Bruins  
  Council Members absent: None
- Staff Present: City Manager Boyd and department directors.

PUBLIC COMMENT

None

STRATEGIC PLANNING AND TEAM BUILDING RETREAT

The City Council held a Strategic Planning Retreat. Marilyn Snider, with Snider and Associates, facilitated the meeting and provided a record of the discussion, which is attached and incorporated into the minutes.

ADJOURNMENT

There being no further business to come before the City Council, the meeting was adjourned at 12:30 p.m.

Respectfully submitted,

Amy Van, City Clerk
CITY OF CITRUS HEIGHTS
STRATEGIC PLANNING RETREAT
April 24, 2019 * Citrus Heights City Hall

Marilyn Snider, Facilitator – Snider and Associates (510) 531-2904
Michelle Snider Luna, Recorder – Snider Education & Communication (510) 610-8242

MISSION STATEMENT
The City of Citrus Heights is committed to providing high quality, economical, responsive city services to our community.

VISION STATEMENT
Citrus Heights will be the city of choice for residents and businesses to prosper and thrive and a model of neighborhood engagement.

CORE VALUES
not in priority order

The City of Citrus Heights values . . .

Diversity
Integrity
Teamwork
Innovation
Respect
Responsive Customer Service
Trust

THREE-YEAR GOALS
2017-2020 * not in priority order

Diversify for a changing economy
Enhance and expand public safety
Improve community vibrancy and engagement
Maintain fiscal stability
Improve streets and infrastructure
# City of Citrus Heights Strategic Objectives

April 24, 2019 – October 15, 2019

## Three-Year Goal: Diversify for a Changing Economy

<table>
<thead>
<tr>
<th>WHEN</th>
<th>WHO</th>
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<th>STATUS</th>
<th>COMMENTS</th>
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<tbody>
<tr>
<td>1. By June 15, 2019</td>
<td>City Manager</td>
<td>Recommend to the City Council for consideration a proposal and funding for the Palm Tree Lighting Project in the Sunrise Marketplace medians to enhance the image of the City's commercial hub.</td>
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<tr>
<td>2. By September 1, 2019</td>
<td>Economic Development Manager (lead), Mayor Jeannie Bruins, City Manager and Police Chief</td>
<td>Visit at least two businesses as part of the Business Visitation Program.</td>
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<td>3. By September 15, 2019</td>
<td>Economic Development Manager</td>
<td>Award two New Façade Improvement Grants to Auburn Blvd businesses located in the Phase II Improvement Area.</td>
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<tr>
<td>4. At the October 10, 2019 City Council meeting</td>
<td>City Manager</td>
<td>Present a report to the City Council regarding possible tools and resources to improve the Sunrise Mall area land use and economic impact.</td>
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<tr>
<td>1. Monthly</td>
<td>Police Chief</td>
<td>Ensure continuation of a DUI checkpoint or DUI Saturation Detail (e.g., 3-5 officers conducting a moving DUI checkpoint) is conducted.</td>
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<td>2. By October 15, 2019</td>
<td>Police Chief</td>
<td>Recruit at least five students for the second year of the Public Safety Pathway Program at Mesa Verde High School and report progress to the City Council.</td>
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<tr>
<td>3. By October 15, 2019</td>
<td>Police Chief</td>
<td>Identify one more SUAS and train five more pilots to expand the successful SUAS (small unmanned aerial system) Program and report to the City Council.</td>
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<td>4. By October 15, 2019</td>
<td>Police Chief, working with regional partners</td>
<td>Hold two regional meetings to identify at least one coordinated approach to address homelessness.</td>
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<td>5. By October 15, 2019</td>
<td>Police Chief, working with HART (Homeless Assistance Resource Team)</td>
<td>Develop a better intake process for Winter Sanctuary to prevent neighborhood concerns.</td>
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### THREE-YEAR GOAL: *IMPROVE COMMUNITY VIBRANCY AND ENGAGEMENT*

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<tr>
<td>1. At the June 27, 2019 City Council meeting</td>
<td>City Manager</td>
<td>Present to the City Council for final consideration districting maps and election sequencing.</td>
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<tr>
<td>2. On July 12, 2019</td>
<td>Community Services Director</td>
<td>Kick off the Multi Modal Transportation Safety Program civic engagement process, including website postings and public workshops.</td>
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<tr>
<td>3. By July 15, 2019</td>
<td>Community Services Director</td>
<td>Kick off the Carriage Drive/Lauppe Lane Safe Routes to School civic engagement process, including website postings and public workshops.</td>
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<td>4. By August 1, 2019</td>
<td>City Manager</td>
<td>Identify and launch an initial outreach process to gauge community priorities for maintaining essential services and fiscal stability.</td>
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<tr>
<td>5. By October 15, 2019</td>
<td>City Manager</td>
<td>Present to the City Council methods by which the Council can sustain cohesive governance given that future Council members will be elected by district, rather than citywide.</td>
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### THREE-YEAR GOAL: MAINTAIN FISCAL STABILITY

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<tr>
<td>At the June 13, 2019 City Council meeting</td>
<td>City Manager and Assistant City Manager</td>
<td>Present to the City Council for action a Two-Year Budget for FY 2019-2020 and 2020-2021.</td>
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<td>By August 15, 2019</td>
<td>City Manager</td>
<td>Present to the City Council for review and possible action the results of the City's Comprehensive Fee Study.</td>
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<tr>
<td>By October 1, 2019</td>
<td>City Manager and Assistant City Manager</td>
<td>Present to the City Council for review an updated 10-Year Budget Model.</td>
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THREE-YEAR GOAL: **IMPROVE STREETS AND INFRASTRUCTURE**

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<tr>
<td>1. By June 10, 2019</td>
<td>Community Services Director</td>
<td>Submit a grant application to SACOG for &quot;State of Good Repair&quot; funding.</td>
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<tr>
<td>2. By the June 27, 2019 City Council meeting</td>
<td>Community Services Director</td>
<td>Recommend to the City Council for action the award of a contract for citywide landscape maintenance and/or replacement services.</td>
</tr>
<tr>
<td>3. At the June 27, 2019 City Council meeting</td>
<td>Community Services Director</td>
<td>Recommend to the City Council for action the award of a contract for updates to the Pavement Management Program.</td>
</tr>
<tr>
<td>4. At the August 8, 2019 City Council meeting</td>
<td>Community Services Director</td>
<td>Recommend to the City Council for action the award of a contract for design services for Auburn Blvd Complete Streets Project, Phase II.</td>
</tr>
<tr>
<td>5. At the August 28, 2019 City Council meeting</td>
<td>Community Services Director</td>
<td>Present the final environmental document of the Electric Greenway Project to the City Council for consideration.</td>
</tr>
<tr>
<td>6. By September 15, 2019</td>
<td>Community Service Director</td>
<td>Ensure completion of the Highland Avenue Drainage Project.</td>
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S.W.O.T. ANALYSIS
Strengths – Weaknesses - Opportunities - Threats

WHAT ARE THE STRENGTHS AND ACCOMPLISHMENTS OF THE CITY OF CITRUS HEIGHTS SINCE THE DECEMBER 2018 STRATEGIC PLANNING RETREAT?

- 2018 was the lowest crime we have had since the City was formed
- Approved our first affordable housing project in 20 years
- Had our first official annual Arbor Day
- Launched Electric Greenway Multi-Use Trail System
- Approved the 2019 CDBG Action Plan, which allocated over $900,000 in funds to the City
- Established a relationship with WEAVE (Women Escaping a Violent Environment)
- Added a planning project map viewer to our website
- A midyear budget review was done and presented to the City Council
- Highland Avenue Drainage Project has started
- Made a presentation to the Sacramento Transportation Authority about unmet transportation needs
- Had several promotions within the Police Department
- We approved a Surgery Center on Stock Ranch Road
- Increased citywide productivity by providing all staff with software training
- Added a Police Canine
- Successful completed nine recruitments
- New, exciting, redesigned website
- Increased online building permits by 40%
- Generated over 3000 volunteer hours for City Hall and Community Center
- Reduced Police Priority 3 cold call response time
- Completed one special volunteer project (landscaping along the public right of way)
- Provided an updated on the status of our ADA Transition Plan
- Staff began medical segment recruitment to diversify our local economy
- Completed City Council active shooter training
- Received over 500 responses to an online survey for the Electric Greenway Trail Project
- We attracted four new businesses
- We created a marketing infographic and media talking points
- City moved to a two-year budget cycle
- Currently in the midst of a citywide Master Fee Schedule review
- Relationships with Sacramento Metro Fire has improved
- Launched a RFP for AB16000—development impact fees analysis
- Currently working on issuing a RFP for our updated pavement management system
- Updated our specifications for landscape maintenance and preparing a RFP for updated services
- Worked with SACOG to complete the “Smart Region” Sacramento effort, including a stand alone Intelligent Transportation System (ITS) Master Plan for the City
- Held a City Tree Photo Contest
- Hosted inspirational speaker Kevin Bracy to speak at the Citrus Heights Collaborative
- Successfully completed the transition of bringing custodial services in-house
- Passed a resolution to oppose AB392—police use of force standard
- Began the process to establish voting districts in the city
• Created Retail Segment Marketing Program
• Completed annexation to the Sacramento Regional Transit District
• Obtained a $1.5 million Active Transportation Program grant for construction of Auburn Blvd Complete Streets Improvements Phase II
• Became a Tree City USA
• Hired an Economic Development Manager
• Adopted a Rental Housing Inspection Program
• Held an open house/community meeting for Old Auburn Blvd Complete Streets Corridor Plan
• Implemented online business license permitting
• Appointed new Planning Commissioners and Construction Board of Appeals members
• Held a successful 20th Christmas Tree Lighting
• Celebration installation of our Police Chief as the Cal Chief President for 2019-2020
• Completed construction on the 2018 accessibility and drainage improvements
• Awarded a consultant contract for the Multi Modal Transportation Safety Program
• Reviewed and approved the improvements for Mitchell Farms
• First runner up for the James Q Wilson Community Policing Award
• Updated the City Council on regional partnerships related to the Homelessness Program
• Implemented eight student interns in the Police Department from Mesa Verde High School Pathway Program
• Assisted the City of Paradise in the response to the fires
• Hired a consultant to update the records retention schedules
• Doing our annual homelessness count in April
• Transition economic Development functions to the City Manager’s Office
• Implemented technology to assist our building inspectors in the field
• Staff visited three businesses as part of the Business Retention Program
• Revoked three non-compliant “massage parlor” licenses
• Implemented security measures to protect employee identity
• Provided expertise to another Police Department startup
• Held 26 DUI enforcement details
• Police Department updated Council on the SUAS (small unmanned aerial systems) Program and a possible partnership with Sacramento Fire
• Police Department effectively using NextDoor blog technology to make the public aware of the arrests for criminals who steal City Bait Items
• We are one of the top model agencies with the SUAS Program

WHAT ARE THE CITY’S CURRENT INTERNAL WEAKNESSES/CHALLENGES?
Brainstormed List of Perceptions
• Loss of institutional knowledge with retirements
• Difficult means to accurately count homeless in the city
• Lack of revenue resulting in General Fund deficits
• Lack of enough volunteers for public events
• Residents not participating in Citrus Heights Community Campout
• Lack of funding to pay for infrastructure improvements
• Lack of time to train new staff
• No property tax
• Changing community spirit with reducing number of public events
• Impact of employee turnover on our small staff
• No communication staff/Public Information Officer
• Finite staff time

WHAT ARE THE EXTERNAL FACTORS/TRENDS THAT WILL/ MIGHT HAVE A POSITIVE IMPACT ON THE CITY IN THE COMING YEAR?

Brainstormed List of Perceptions
• Lots of rain
• Additional State funding for homelessness
• Jobless rate remains low
• Additional grant call from SACOG to provide funding for the City
• Sunrise Park and Recreation providing new community events
• SB2 (planning/housing) funding opportunities for affordable housing
• CalTrans is streamlining their forms for federally funded program documentation
• Relationship with Sacramento Metro Fire has improved
• Tax cuts allowing for more dollars to stay local
• Increased cost of gas gives the City more gas tax money
• Increased transportation funding from SB1
• New businesses opening in town—Big Lots, Menchie’s Yogurt, Ben’s Bark It Place and California Fish Grill
• Hobby Lobby is coming to Citrus Heights
• Lots of development activity right now
• Studio Movie Grill coming to Citrus Heights
• Federal government increased CDBG funding
• AB906 to create a statewide Economic Development Plan
• Citrus Heights median household income projected to increase 13% in the next five years
• Sacramento Metro Area was the #2 area people moved to in California last year
• County is expanding funding for homelessness
• Our Police Chief is the new Cal Chiefs President
• City economy remains strong
• Ongoing technology improvements streamlining service delivery
• Technology improvements helping with community outreach

WHAT ARE THE EXTERNAL FACTORS/TRENDS THAT WILL/ MIGHT HAVE A NEGATIVE IMPACT ON THE CITY IN THE COMING YEAR?

Brainstormed List of Perceptions
• Random terrorism
• Lots of rain
• Potholes
• State legislation
• State legislation that limits local control for cities
• Expansion of the use of alternative fuel vehicles
• PG&E bankruptcy
• Climate change
• Lopsided Legislature—one party system in California
• Hacking
• Negative public perception
• Federal approval of drone deliveries
• Volatile retail market
• Lack of civility in national and State politics
• Legislation to further limit law enforcement's ability to fight crime
• High cost of housing
• Lack of buildable land
• Lack of industrial real estate
• This fall, we will be getting our Regional Housing Assessment (RHA) numbers from SACOG
• Data privacy legislation will constrain us
• Commercial property owners that don’t share the City’s vision
## NEXT STEPS/FOLLOW-UP PROCESS

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<tr>
<td>April 25, 2019</td>
<td>Mayor Jeannie Bruins</td>
<td>Present the updated Strategic Plan to the public.</td>
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<tr>
<td>By April 26, 2019</td>
<td>All recipients</td>
<td>Read the strategic planning retreat record.</td>
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<tr>
<td>By April 26, 2019</td>
<td>City Clerk</td>
<td>Place the “Strengths” on the city’s website.</td>
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<tr>
<td>By May 7, 2019</td>
<td>City Manager &amp; Management Team</td>
<td>Review the “Weaknesses” list for possible action items.</td>
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<tr>
<td>May 7, 2019</td>
<td>City Manager &amp; Department Heads</td>
<td>Present the updated Strategic Plan to staff.</td>
</tr>
<tr>
<td>Monthly</td>
<td>City Council &amp; Executive Team</td>
<td>Monitor progress on the Strategic Plan and revise Objectives (add, amend and/or delete), as needed.</td>
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<tr>
<td>Monthly</td>
<td>City Manager</td>
<td>Distribute the written, updated Objectives Monitoring Matrix to the City Council and Department Heads for sharing with staff.</td>
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| October 22, 2019 8:00/8:30 am to 1:00 pm | City Council  
City Manager  
Executive Team | Strategic Planning Retreat to:  
- assess progress on the Strategic Plan Goals and Objectives  
- develop new Six-Month Strategic Objectives for each Three-Year Goal |


STRATEGIC PLAN ELEMENTS
Marilyn Snider, Strategic Planning Facilitator * Snider and Associates (510) 531-2904

"SWOT" ANALYSIS
Assess the organization's:
- Internal Strengths - Internal Weaknesses
- External Opportunities - External Threats

MISSION/PURPOSE STATEMENT
States WHY the organization exists and WHOM it serves

VISION STATEMENT
A vivid, descriptive image of the future—what the organization will BECOME

CORE VALUES
What the organization values, recognizes and rewards—strongly held beliefs that are freely chosen, publicly affirmed, and acted upon with consistency and repetition

THREE YEAR GOALS
WHAT the organization needs to accomplish (consistent with the Mission and moving the organization towards its Vision) — usually limited to 4 or 5 key areas

KEY PERFORMANCE MEASURES
What success will look like upon achievement of the goal

SIX MONTH STRATEGIC OBJECTIVES
HOW the Goals will be addressed: By when, who is accountable to do what for each of the Goals

FOLLOW-UP PROCESS
Regular, timely monitoring of progress on the goals and objectives; includes setting new objectives every six months

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